

Within this framework of project planning, components of the appraisal process which constitutes the bulk of decision-making are viewed as shown in figure 2 below.

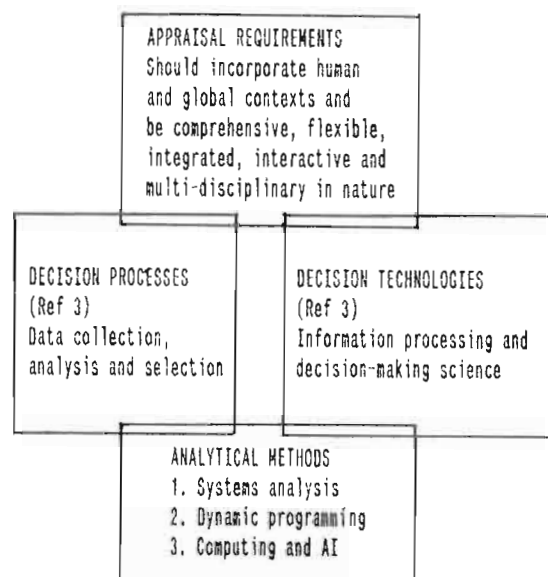


FIGURE 2: THE SYSTEMATIC APPROACH TO PROJECT APPRAISAL

THE RATIONALE

To ensure a global and human context in project planning, the objective functions are linked to human qualities formulated in terms of the physiological, psychological and material needs of the target population in relation to general population. Next, measurement indicators are identified for each of the several aspects of the investment that will have to be integrated into a single system. Accordingly, the project analysis will involve use of many interactive variables. On the basis of Jewell's (Ref 3) assertion that a systems approach particularly lends itself to analysis of large and complex problems, a systems approach is adopted.

The systems analysis approach consists of the following steps (Ref 4):

- State a goal, establish an appropriate measure of effectiveness and develop an objective function
- Determine the limits and establish a set of constraint conditions
- Determine a solution that achieves the stated goal and satisfies all relevant constraint conditions.

Several well tested appraisal methods, in particular cost/benefit analysis and the Environmental impact methodologies are currently used for project analysis. SAPP is not an alternative to these or other

well known methods. Rather, SAPP, by creating a systematic framework for project analysis, extends the scope of application of these existing methods.

SAPP APPLIED TO WATER SUPPLY PROJECTS

Step 1. System definition

The objectives are defined as:

HUMAN NEED	OBJECTIVE FUNCTION
1. Physiological: Food, air and water	Provide sufficient quantity and quality of drinking & irrigation water
2. Psychological: Self esteem	Stress self sufficiency, management & development of the project
3. Material: Improvement of physical environment	Provide as much water as possible for industrial and secondary needs

Step 2: Define limits and constraints

The user must define exactly which areas of activity will be considered. For a water supply project the system may be limited to the one shown in figure 3.

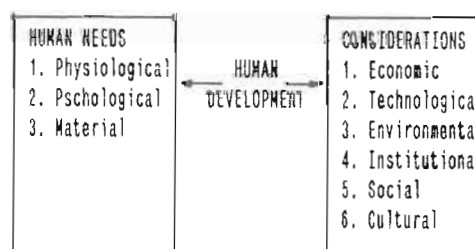


FIGURE 3: SYSTEM DEFINITION

Step 3: The solution

The solution proposed is to draw up a matrix of considerations against human needs as shown in figure 4 below. Each cell of the matrix is then analysed separately against a set of indicators.

Since all the effects of the project may not be quantifiable, qualitative analysis may have to suffice for some cells. Lack of data may also make it difficult to quantify some of the effects.

The user will also have to define the weights he may wish to attach to various cells. An example of a weighting system is shown in figure 6. The user can adopt a different system if required.

HUMAN NEED		PHYSIO-LOGICAL	PSCHO-LOGICAL	MATERIAL
CONSIDERATION	WEIGHT			
ECONOMIC		**		
TECHNOLOGICAL				
ENVIRONMENTAL				
INSTITUTIONAL				
SOCIAL				
CULTURAL				

FIGURE 4: SYSTEM MATRIX

Step 4: The analysis

Each cell of the system matrix shown in figure 4 is analysed in detail in a number of stages as described below:

Stage 1: Identify measurement criteria or indicators for each cell. Thus for the cell marked ** in figure 4, The indicators or criteria may be defined as follows:

- 1) Physiological needs - evaluate the quality and quantity requirements for:
 - drinking water
 - irrigation water
- 2) Economic considerations - define costs, benefits and spillovers as follows:
 - Quantity or quality
 - evaluation
 - analysis in line with defined decision criteria.

Stage 2: Analyse the cell marked ** using indicators defined in stage 1. Thus, the analysis at this stage would involve:

- details of the consumption and and irrigation requirements
- Quantification of these requirements
- description of quality requirements
- Quantification of the cost of providing this water
- Quantification of the benefits and revenues resulting from this
- Quantification of spillovers
- Qualification of costs, benefits and spillovers where necessary.

Step 5: The decision

Each cell of the system matrix having been analysed, the decision is made to accept or reject the proposed resource investment.

CASE STUDY - ACTUAL APPRAISAL

In 1897, construction was started of a railway line from the African coast to a cotton growing area inland. Preceding this a transport depot was established at a small watering place along the proposed rail route. This watering place has since developed into a major city. While the initial capacity of this initial water supply is not known, it has since been extended nine times. This case study is based on the eighth phase which upgraded this scheme by 53550m³/d to 203000m³/d. Figure 5 shows details of the actual appraisal done for this project.

GENERAL DESCRIPTION OF WORKS: Intake on river c, raw water pipeline, pumping stations, treatment works, distribution pipelines.		
INITIAL CAPITAL COSTS		DISCOUNTED CASH FLOW DETAILS:
Item	Cost K£	
1. Intake	50 000	Internal rate of return = 10.1% p.a
2. Raw water p/l	74 900	
3. Treatment wks	740 000	Mean output: = 53 550 M ³ /d
4. Pumping stns	441 159	
5. Dist pipelines	1 347 160	Cost/litre=K£0.133
6. Power supply	8 200	
7. Engineerig 12%	362 487	
8. Contingencies	359 308	
TOTAL	3 383 214	
OTHER COSTS: Annual costs - K£68 000 (year1) to K£254 000 (year 9), Regenerative costs at years 15 & 30 = K£65000, Maintenance = K£262 000 p.a		

FIGURE 5: ACTUAL ANALYSIS OF CASE STUDY PROJECT

CASE STUDY - A SYSTEMATIC APPRAISAL

Figures 6 and 7 show results obtained by applying the systematic approach to appraisal of the case study project.

The analysis only shows part of the system matrix. In spite of this, a more comprehensive decision base than the actual analysis is evolved by using SAPP. Weighting of each cell offers a mechanism for measurement of relative importance of each cell in the final decision. The illustration contained in figure 6 shows 58.3% of the decision is in favour of accepting the project. By varying weights slightly a sensitivity test can be done. Thus if the weight of economic consideration is dropped to 0.6 and 0.1 of weight thus released is spread evenly over the rest of the decision only 50.9% of the decision would be in favour of accepting the project.

HUMAN NEED CONSIDERATION	REF. NO.		PHYSIOLOGICAL	PSYCHOLOGICAL	MATERIAL
	i	j	1	2	3
		WEIGHT	0.6	0.3	0.1
1. ECONOMIC a) Requirements b) consumption details c) Capital costs (Pro rata) Contingencies Operation & maintenance Regenerative d) Revenue per litre e) Discounting over 40 yrs	1	0.7	Meet demands upto 1984 Demand = 42840m ³ /d Domestic = 60% Irrigation = 20% This is an assumption as no actual data given Domestic = K£1 814 344 Irrigation = K£ 604 781 Domestic = K£ 215 585 Irrigation = K£ 71 862 K£ 209600 p.a Year 1 = K£ 54 400, Year 9 = K£ 203 200 year 15 & 30 =K£52 000 K£ 0.133 IRR = 10.1% p.a .	Projected at population growth rate = 5.9% Temporary 321/p/d High income 4551/p/d Average income 2641/h/d low income 1141/h/d Onshore costs = 36% Offshore costs = 59% Benefit/cost ratio = 1	Meet demands upto 1984 Demand = 10710m ³ /d Industrial = 20% This is an assumption as no actual data given Industrial water costs = K£ 604 781 Industrial = K£71 862 K£ 52 400 p.a Year 1 = K£ 13 600 Year 9 = K£ 50 800 Year 15 & 30 =K£13 000 K£ 0.133 IRR = 10.1% p.a
2. TECHNOLOGICAL a) Plant b) Materials c) Services	2	0.1	% of total investment costs = 47% costs = 35% costs = 18%	90 % imported 60% imported 61% foreign consultancy	% of total investment costs = 47% costs = 35% costs = 18%
3. ENVIRONMENTAL a) Quality & Standards b) Life-forms affected c) Pollution control	3	0.1	WHO std drinking water No depletion analysis No analysis	No development of local standards or quality control capability	Same as drinking water No depletion analysis No analysis
4. INSTITUTIONAL a) Design stage b) Construction c) Operation/maintenance d) Management	4	0.1	Foreign consultant Foreign and local Local Revenue collection & quality control etc	39% local staff 30% (approx) local No capability review Manpower analysed but no procedure analysis	Foreign consultant Foreign & local contractors Local Revenue collection & abstraction evaluation

FIGURE 6: MAIN SYSTEM MATRIX - FINAL ANALYSIS

REFERENCES

CELL REF i,j	DECISION CRITERIA	WEIGHT	
		ACCEPT- ABLE	UNACCEP- TABLE
1.1	Internal rate of return	0.42	
2.1	Reliability and distribution	0.07	0.14
3.1	Internal rate of return	0.07	
1.2	Labour intensity		0.06
2.2	Self dev. & management		0.03
3.2	Labour intensity		0.01
1.3	Environmental analysis		0.06
2.3	local standards development		0.03
3.3	Environmental analysis		0.01
1.4	local participation	0.02	0.04
2.4	Dev of local capability		0.03
3.4	Local participation	0.003	0.007
	TOTAL WEIGHTS	0.583	0.417

FIGURE 7: DECISION MATRIX

1. BAMBRAH G K. A systematic approach to appraisal/evaluation of civil engineering projects with special emphasis on technology, Ph.D thesis, Loughborough University of Technology, 1989
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3. ADAMS C R & SONG J H. Integrating decision technologies - applications for management curriculum. M.I.S quarterly, June 1989, p200 (article from periodical)
4. JEWELL T K. A systems approach to civil engineering planning and design. Harper and Row publishers, London, 1986. (a book)
5. SPRAGUE R H et al. Decision support systems. Eaglewood cliffs, Prentice Hall, 1982. (a book)